



# News of Enchantment

## RIO GRANDE CHAPTER NEWSLETTER



NUMBER 85

Jul – Sep 2007

### 2007-2008 Officers:

#### President

#### AFRL/RDF

Terry Franks

#### Executive Officer

TeNesha Hall

#### Treasurer

Rose-Marie Strach

#### Vice-Presidents

#### AFOTEC

Loretta Manzanares

#### AFRL/RD

Barbara Perez

#### AFRL/RV

Jose Aragon

#### 377<sup>th</sup> CPTS

SSgt Teresa  
Miskowic

#### AFAA

Kathleen Wright

#### ASC/TM

Alan Mills

#### SDTW

1<sup>st</sup> Lt Dawn Bethelmy

#### At Large

Cheryl Valdez

### Message from the President



*Terry Franks  
Rio Grande  
Chapter President*

*ASMC President's Newsletter Intro:*

#### Secret(s) of Success

Another newsletter and more thoughts as we travel this year together...are we (you?) on course?

Most of you are likely reading this "after" close-out because you didn't have time to read newsletters while killing the proverbial alligators. But, now that you are here, let's discuss success.

*"Success is a journey, not a destination." - Ben Sweetland*

I would think we could all agree that success depends on both **what** you do and **how** you do it...of course a bit of luck never hurts. Although Sam Goldwyn put some light on this aspect when he said, "the harder I work, the luckier I get."

So...let me share with you some secrets to having a successful work career:

1. **Do what you love to do:** Positive thinking sets the stage for success and it is hard to be positive about something you don't like. Visualize success, not failure. Avoid negative environments and people.

**Set Goals-or Not:** If you are doing what you love, you have already met the most important goal. Enjoy life! Identify what makes you content (money, influence, philanthropy, or whatever) and the rest will follow. You shouldn't have to "stick to it—keep your nose to the grindstone—suck it up—just do it."

These are backslaps for people not happy doing what they're doing. So, goal setting should be at the visceral level so you are prepared to take advantage of the next secret.

2. **Be Alert for Opportunity:** Take action—**Do something new you are afraid to do!** Ninety-five percent of successful people were willing to step-up and do a job others found too daunting. In the end, it wasn't as bad as it appeared. Remember, unless you change course, you will get to where you are headed.

3. **Do your best at every job:** Never stop learning. Take classes, go back to school, read books, join a discussion group. Keep acquiring new skills. However, "Better is the enemy of Good Enough" is a worthwhile axiom to keep in mind when you have conflicting priorities. Don't be afraid to innovate; be different. Following the crowd is a path to mediocrity. Start small, think big. Don't worry about too many things at once. Take a handful of simple things to begin with, and then progress to more complex ones.

4. **Focus on the details** while continually checking if you are heading toward the right **outcome**. A detail will derail an otherwise perfect solution and a solution to the wrong problem is a waste of time.

5. **Communicate** up the chain, down the chain, across the hall! If you think you are an island, then you are marooned. Here is where feedback comes to play...seek it, give it (diplomatically of course).

Continued on pg 2.

## Message from the President Cont.

6. **Expect to fail once in awhile:** If you don't fail, you may not be challenging yourself enough. What better teacher than experience. Make your failures known to your boss before anyone else tells them. One rule you should never violate is, "don't let your boss be surprised about what you are doing." Prepare yourself for these disappointments, don't let them paralyze you.

None of this works unless you are honest, dependable and responsible. Enough said.

Are these secrets? Don't think so, but people love to learn about things they think they shouldn't. So print these assertions out, don't let anyone else see them, put them under your pillow at night and make them *your* secrets. In reality, maybe only one of the above is the *real secret* to success, but you won't know until you try it.

Thank you all for taking this voyage with me.

Serving You as President  
Terry A. Franks

## 2008 Southwest Regional PDI

The SouthWest Regional PDI will be held at the Wyndham Albuquerque hotel on 20-22 Feb 08.

Registration Fee is \$200/ASMC member and \$225/ non ASMC member.

There will be a \$25 late fee assessed after 1 Feb 08.

If you have any questions, please contact Cheryl Valdez, 505-846-2227 or email [cheryl.valdez@kirtland.af.mil](mailto:cheryl.valdez@kirtland.af.mil).

### ASMC Membership

ASMC Rio Grande Chapter members may contact Leona Gallegos for new member registration, information or to update current member information. She can be reached by email at [leona.gallegos@kirtland.af.mil](mailto:leona.gallegos@kirtland.af.mil) or by phone (505) 853-3384.

### Upcoming Luncheons

- 15 Nov – 201- Terry Franks CDFM



- 13 Dec – Holiday Party



## Zia Kids

In August 2007 our chapter participated in an extremely successful community service project. For the second year in a row, ASMC held a school supplies drive for the Zia Kids. The Zia Kids is an organization that assists numerous homeless and needy children who attend Zia Elementary School. Our members donated \$177.94 in cash and our ASMC chapter donated \$200.00 toward this valuable project. Our members also brought boxes and boxes of school supplies and back packs loaded with school supplies!

Michelle Alexander, the Zia Kids Coordinator, sent us a thank you letter saying:

*"Thank you very much for your generous donation of school supplies for the children at Zia Elementary School. This incredible donation has been taken to Zia Elementary for distribution to the children whose families cannot afford school supplies.*

*We are all very proud of the dedicated individuals who raise money to support the Zia Kids project. Because of your organization, many children will have the necessary supplies to do their school work without worrying about how their parents will be able to afford such items.*

*Thank you for your continued support!"*

We should be very proud of our efforts to help the Zia Kids. Thank you to all who contributed to this worthwhile community service!

## ASMC National News

### ***Defense Financial Highlights—October 5, 2007***

#### **DoD on the Hill**

**Senate Passes FY 2008 National Defense Authorization Bill:** The Senate finally passed the FY 2008 defense authorization bill this week after months of wrangling over unsuccessful efforts to add language relating to troop withdrawals from Iraq. Unlike congressional action on the FY 2008 DoD appropriations bill, the authorization bill contains \$150 billion for war costs in FY 2008. However, even though authorized, funding will not be available to DoD until appropriated. Appropriations Committees leaders have indicated that they will delay action until next year. The House and Senate will now move to reconciling the two versions of the authorization bill. But, addressing policy differences in the bills and a number of promised presidential vetoes will make this difficult. To review the Senate Armed Services Committee report on the FY 2008 defense authorization bill, go to the committee web site, [www.armed-services.senate.gov](http://www.armed-services.senate.gov).

**Senate Passes FY 2008 DoD Appropriations Bill:** After passing the defense authorization bill on Monday, the Senate moved quickly to pass the FY 2008 DoD appropriations bill on Wednesday, October 3. The bill provides \$3.5 billion less than the president requested, the same cut as in the House-passed bill. You can find the complete text of the Senate bill and report on the Library of Congress' "Thomas" web site ([www.thomas.loc.gov/](http://www.thomas.loc.gov/)). Click on "Appropriations Bills" under the heading "Find More Legislation."

**Congress to move to conference some Appropriations Bills:** Congressional Quarterly (CQ) is reporting that the House and Senate Democratic leadership have reconciled their differences on the total amounts for each appropriations bill. This will allow conferences to begin for those bills passed by both chambers. According to CQ, Senate Majority Leader Harry Reid (D-NV) said the Congress will send either the Labor-HHS-Education or the Commerce-Justice-Science first to the president to see if he will keep true to his veto promise. Reid also said they may send "a defense bill" (either Military Construction/VA, or DoD), which doesn't carry a veto threat.

#### **Other News of Interest**

**Federal Salary Council recommends pay raise for Federal Employees:** The Federal Times reported this week that the Federal Salary Council has recommended to the Office of Personnel Management, OMB, and the Labor Department that federal workers receive a 2.5 % across the board pay raise. A locality pay adjustment will be recommended after Congress completes its action, but is expected to average about 1 percent. This combined 3.5 percent pay raise mirrors that passed by the House, but not yet approved by the Senate. The proposed raise is .5 percentage points higher than the president's 3.0 percent request. You can see the Federal Times news report at [www.federaltimes.com/index.php](http://www.federaltimes.com/index.php).

**Committee Chairpersons:**

**Awards**

Lyn Kirkwood

**CDFM Certification**

Beverly Hollingsworth

**Community Service**

Melissa Healy

**Five Star**

Beverly Hollingsworth

**Fund Raising**

Dianna Delany

**Luncheons/Programs**

Santa Stocking, Lydia Duran,  
Lisa Norton

**Membership**

Leona Gallegos

**Newsletter**

Lucinda Lopez

**National PDI Booth**

James West

**Publicity**

Dalila Gutierrez

**Regional PDI**

Rick DeMello

**Scholarship**

Angela Martinez

**Web Master**

Esther Archuleta

## Scholarships

**Are you currently working on your college degree in the financial arena or possibly thinking about starting?**

**Our Chapter is going to award a scholarship to a deserving student that is working on his/her college degree in the Business Field.**

**Check out our Chapter website to find out what the requirements are. You can also find the application there. Start soon and get your required paperwork together.**  
<http://www.asmcrgc.org/index1.htm>

**Or, if you know a high school senior that is interested in pursuing a college degree in the financial arena? You can also refer them to our chapter website to check out the requirements and print out the application. It is not too soon to start thinking about applying.**

**If you have any questions, please call Angela Martinez at 505-846-3692.**

### Future PDIs

2008 - Orlando, Florida  
2009 - San Antonio, Texas  
2010 – Nashville, Tennessee

## Treasurer's Report

<b>Treasurer's Report</b>						
<b>Cash Flow Statement</b>						
<b>1 Sep 07 to 30 Sep 07</b>						
				Checking	Savings	Total
Balance 31 August 07				\$274.65	\$8,095.17	\$8,369.82
<b>Credits (+)</b>						
1-Sep	Interest			\$1.28	\$6.82	\$8.10
4-Sep	refer to cover check #1372			\$975.00	(\$975.00)	\$0.00
20-Sep	refer to cover checks 1373-1375			\$250.00	(\$250.00)	\$0.00
20-Sep	Deposit for 8/16 Isotopes				\$378.10	\$378.10
<b>Total Credits</b>				<b>\$1,500.33</b>	<b>\$7,255.09</b>	<b>\$8,756.02</b>
<b>Debits (-)</b>						
			<b>Chk #</b>			
31-Aug	SDT'w share for working Aug Isotopes (7 June Board Minutes)		<b>1372</b>	(\$974.78)		(\$974.78)
4-Sep	A. Heint for Alcohol Cert (27 Jan 07 email A. Gmytrasiewicz)		<b>1373</b>	(\$30.00)		(\$30.00)
20-Sep	A. Mills for Alcohol Cert (27 Jan 07 email A. Gmytrasiewicz)		<b>1374</b>	(\$30.00)		(\$30.00)
20-Sep	SDT'w share for working 8/16 Isotopes (7 June Board Minutes)		<b>1375</b>	(\$189.05)		(\$189.05)
						\$0.00
						\$0.00
<b>Total Debits</b>				<b>(\$1,223.83)</b>	<b>\$0.00</b>	<b>(\$1,223.83)</b>
<b>Balance 30 September 07</b>				<b>\$277.10</b>	<b>\$7,255.09</b>	<b>\$7,532.19</b>
<b>Accounts Receivable</b>						
						\$0.00
						\$0.00
Nat'l PDI Booth					\$100.00	\$100.00
			Sub A/R	\$0.00	\$100.00	\$100.00
			Adjusted Total	\$277.10	\$7,355.09	\$7,632.19
<b>Accounts Payable</b>						
						\$0.00
October Picnic					(\$500.00)	(\$500.00)
						\$0.00
		Sub A/P		\$0.00	(\$500.00)	(\$500.00)
			Adjusted Total	\$277.10	\$6,855.09	\$7,132.19
<b>Rose-Marie Strach</b>						
<b>Treasurer</b>						

**Corporate Page**

**Rio Grande Chapter would like to thank our Corporate Sponsors!**

